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## FOR IMMEDIATE RELEASE

## AsiaPay partners with Smart for safer online payments

AsiaPay, the leading online payments provider in Asia, has tapped Smart Money, the mobile commerce platform of the Philippines' leading wireless services provider – Smart Communications, Inc. (Smart), allowing PesoPay online merchants to accept online payments made by millions of Smart Money users in the Philippines.



Shown in the photo during the recent MOA-signing ceremony (from left to right) are: Elmer M. Malolos, Smart Load and Financial Services Head and Joseph Chan, CEO of AsiaPay.





Filipinos will soon have a convenient, efficient and more secure option to purchase goods and services from their favorite online merchants.

AsiaPay, the leading provider of secure electronic payment solutions in Asia has partnered with the Philippines' leading wireless services provider, Smart Communications, Inc. (Smart), to enable Smart Money account holders to pay for their online purchases through merchants of PesoPay – AsiaPay's online payment service in the Philippines.

Smart Money, which is the mobile commerce offering of Smart issued by BDO Unibank, Inc. (BDO) in the Philippines, is the world's first reloadable cash payment card linked to a mobile phone.

"We are excited to partner with Smart in offering additional payment options to merchants and in providing secure online payment support to Smart Money users. We are committed to providing innovative and effective solutions to the industry, and the extension from online to mobile payments is a key focus for AsiaPay. This latest partnership and offering strengthens our position as one of Asia's leading payment service providers offering total payment solutions to our clients," says Joseph Chan, CEO of AsiaPay.

"Our collaboration with AsiaPay underscores our strategy to find and work with the right partners to provide more value and convenience to our customers. The security, affordability and accessibility promised by the Smart Money platform, combined with the wide network of partners of AsiaPay, will provide both online buyers and sellers with an enhanced and unparalleled mobile money experience," said Elmer M. Malolos, Smart Load and Financial Services Head.

AsiaPay's wide network of merchant partners, extensive experience in electronic payments, and comprehensive fraud management system with real-time fraud potential transaction screening easily complement Smart Money's unique lock / unlock feature that enables any Smart Money account holder to authorize online purchases with just a few clicks on a Smart mobile phone.

The extensive capabilities and network of AsiaPay, combined with the unique features of Smart Money, including its alliance with the MasterCard network and internet transaction lock facility, provide internet users with a richer and more secure online shopping experience.

Recent statistics show that the e-commerce industry in the Philippines has not completely taken off. Aside from the fact that Filipinos still prefer the physical experiences associated with shopping, comfort level with online transactions have yet to improve as well. According to the first-ever in-depth study on the internet habits of Filipinos conducted by Yahoo! and Nielsen in March 2009, only 3% of over 20 million internet users in the Philippines, engage in online transactions.

Smart Money's mobile-based internet security lock feature addresses the security concerns of online shoppers as it requires account holders to input a Personal Identification Number (PIN) via a Smart mobile phone to signify that an online purchase transaction has been authorized. This gives Smart Money users even more control over their accounts, and protection from fraudulent online transactions. The Smart Money





mobile internet security lock is a first in the Philippines. It won as Best Mobile Money Service at the 2009 Asia Mobile Awards in Hong Kong.

## **About AsiaPay**

Founded in 2000, AsiaPay, a premier electronic payment solution and technology vendor and payment service provider, strives to bring advanced, secured, integrated, and cost-effective electronic payment processing solutions and services to banks and e-businesses in the worldwide market, covering international credit card, debit card and other prepaid card payments. AsiaPay is an accredited payment processor and payment gateway solution vendor for banks, certified IPSP for merchants, certified international 3D-Secure vendor for Visa, MasterCard, American Express, and JCB. AsiaPay offers its variety of award-winning payment solutions that are multi-currency, multi-lingual, multi-card, and multi-channel together with its advanced fraud detection and management solutions. Headquartered in Hong Kong, AsiaPay offers its professional e-payment solution consultancy and quality local service support across its other 9 offices in Asia including: Thailand, Philippines, Singapore, Malaysia, Mainland China (3), Taiwan, and Vietnam. For more information, please visit <a href="https://www.asiapay.com">www.pesopay.com</a>.

## **About Smart Money**

Smart Money is the world's first reloadable electronic payment card linked to a mobile phone. It combines the strength of Smart's mobile commerce services and MasterCard's wide merchant acceptance network, enabling consumers to enjoy a wide array of goods and services. The pioneering Smart Money platform was accorded a 2010 Ambassador Alfredo M. Yao National Intellectual Property (IP) Award. Smart Money also won the 2001 3GSM Award for "Most Innovative GSM Wireless Service for Customers, and 2009 Asia Mobile Awards for the "Best Mobile Money Service" and "Best Mobile Money for the Unbanked" categories. It was also cited as the "Best Product Innovation" award at the MasterCard Awards in Australia.

There are currently over 8.5 million Filipinos using Smart Money who enjoy the benefits of peer-to-peer fund transfers, airtime reloading, bills payment, ATM withdrawals from over thousands of ATMs here and abroad, and purchases from millions of MasterCard establishments all over the world and on the worldwide web. The platform also allows Smart Money users to send fund transfer directly to over 47 million Smart subscribers.

For more information on Smart Money, log on to http://smart.com.ph/money/.